

## Message Text

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PAGE 01 CARACA 04610 201429Z  
ACTION ARA-14

INFO OCT-01 EB-08 ISO-00 /023 W  
-----062867 210927Z /14

R 191934Z MAY 78  
FM AMEMBASSY CARACAS  
TO USDOC WASHDC  
INFO SECSTATE WASHDC 2359  
AMCONSUL MARACAIBO

UNCLAS CARACAS 4610

PASS TO: ITA/BED/OED/MEPD, AND SIPS

E.O. 11652: N/A  
TAGS: BEXP, BENC, VE  
SUBJECT: MAJOR PROJECT: THREE ELECTRIC GENERATORS FOR ENELVEN)

1. PROJECT NAME: THREE OIL/GAS TURBINE ELECTRIC GENERATORS,  
ENELVEN, BID 78-DDE-03.

2. BRIEF DESCRIPTION: ENERGIA ELECTRICA DE VENEZUELA (ENELVEN)  
HAS ISSUED A CALL TO PREQUALIFY FIRMS FOR THE DESIGN, MANUFACTURE,  
SUPPLY, TRANSPORTATION, DELIVERY AND INSTALLATION OF THREE  
INDUSTRIAL ELECTRIC GENERATING UNITS WITH 20 TO 25 MEGAWATT  
CONTINUOUS LOAD CAPACITY IN ISO CONDITIONS. LINE VOLTAGE WILL BE  
13,800 VOLTS; TRIPLE PHASE, 60 CYCLE. AN OPTION FOR THREE  
ADDITIONAL UNITS IS DESIRED. THE GENERATORS WILL BE INSTALLED IN THE  
RAFAEL URDANETA, RAMON LAGUNA PLANTS AND/OR ELSEWHERE IN THE  
MARACAIBO  
REGION. THE PRIMARY FUEL IS DISTILLATE NO. 2; THE SECONDARY IS  
NATURAL GAS. OTHER DISTILLATE FUELS WILL BE CONSIDERED AS  
ALTERNATIVE PRIMARY FUELS. A REQUIRED TRANSFORMER COMPATIBLE WITH  
THE EQUIPMENT AND TRANSMISSION SYSTEMS CAN BE INCLUDED AS AN OPTION.

3. EXECUTING AGENCY/PROJECT MANAGER:

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PAGE 02 CARACA 04610 201429Z

C.A. ENERGIA ELECTRICA DE VENEZUELA (ENELVEN)  
CALLE 79 NO. 62A-54 (FRENTE HIPODROMO LA LIMPIA)  
URBANIZACION LOS OLIVOS  
MARACAIBO, ESTADO ZULIA, VENEZUELA.

4. STATUS OF PROJECT: ANTICIPATED BID DATES: FIRMS INTERESTED IN  
PARTICIPATING IN THIS BID MUST PROVIDE AN ORIGINAL AND COPY OF THE

DOCUMENTS LISTED BELOW TO ENELVEN AT 1000 HOURS ON JUNE 22, 1978 IN:

ENELVEN

SALA DE LICITACIONES DEL DEPARTAMENTO DE SUMINISTROS Y

MATERIALES

EDIFICIO TORRE BUENOS AIRES, PISO 10

AVENIDA 77 (ANTES 5 DE JULIO)

MARACAIBO, ESTADO ZULIA, VENEZUELA

REQUIRED DOCUMENTS ARE:

(A) A MANUFACTURER'S LETTER OF INTENT TO PARTICIPATE IN BID.

(B) A CERTIFICATION OF REPRESENTATION DULY LEGALIZED BEFORE THE CORRESPONDING VENEZUELAN CONSULATE IN THE COUNTRY OF ORIGIN, IN THE CASE OF FOREIGN MANUFACTURERS WHICH PARTICIPATE VIA A REPRESENTATIVE.

(C) COPIES OF THE MANUFACTURER'S MOST RECENT BALANCE SHEET AND PROFIT AND LOSS STATEMENT DULY LEGALIZED BEFORE THE CORRESPONDING VENEZUELAN CONSULATE IN THE COUNTRY OR ORIGIN, AND IF APPLICABLE, COPIES OF THE SAME DOCUMENTS FOR THE MANUFACTURER'S REPRESENTATIVE.

(D) EVIDENCE OF SATISFACTORY MANUFACTURE AND SUPPLY OF SIMILAR EQUIPMENT, PRESENTLY OPERATING IN VENEZUELA,  
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PAGE 03 CARACA 04610 201429Z

INCLUDING PLACE OF INSTALLATION, DATE, TYPE OF FUEL USED, MAIN FEATURES, NAME, TELEX OF FIRMS WHICH HAVE RECEIVED SUCH EQUIPMENT.

(E) BROCHURES OR CATALOGUES IN SPANISH OR ENGLISH.

(F) LIST OF PREFERRED SUPPLIES OF PARTS AND ACCESSORIES.

(G) INFORMATION REGARDING SERVICE AND MAINTENANCE OF UNITS ONCE IN OPERATION.

5. ESTIMATED PROJECT COST/FOREIGN CONTENT: THE EMBASSY'S ROUGH ESTIMATE OF THE VALUE OF THE FOREIGN CONTENT IS ABOUT \$10 MILLION.

6. COMPETITIVE FACTORS: THE EMBASSY BELIEVES ENELVEN WOULD BE RECEPTIVE TO PROPOSALS FOR A "CLOSED LOOP" SYSTEM, IN WHICH THE HIGH EXHAUST HEAT FROM THE TURBINES (IF NECESSARY, SUPPLEMENTED BY ANOTHER FUEL) WOULD BE USED TO PRODUCE STEAM FOR ADDITIONAL ELECTRIC POWER GENERATION. COMPETITION CAN BE EXPENCTED FROM EUROPEAN AND JAPANESE SUPPLIERS.

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## Message Attributes

**Automatic Decaptioning:** X  
**Capture Date:** 01 jan 1994  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** n/a  
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**Copy:** SINGLE  
**Draft Date:** 19 may 1978  
**Decaption Date:** 01 jan 1960  
**Decaption Note:**  
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**Disposition Approved on Date:**  
**Disposition Case Number:** n/a  
**Disposition Comment:**  
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**Disposition Event:**  
**Disposition History:** n/a  
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**Enclosure:** n/a  
**Executive Order:** N/A  
**Errors:** N/A  
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**Review Markings:**  
Sheryl P. Walter  
Declassified/Released  
US Department of State  
EO Systematic Review  
20 Mar 2014  
**Markings:** Sheryl P. Walter Declassified/Released US Department of State EO Systematic Review 20 Mar 2014